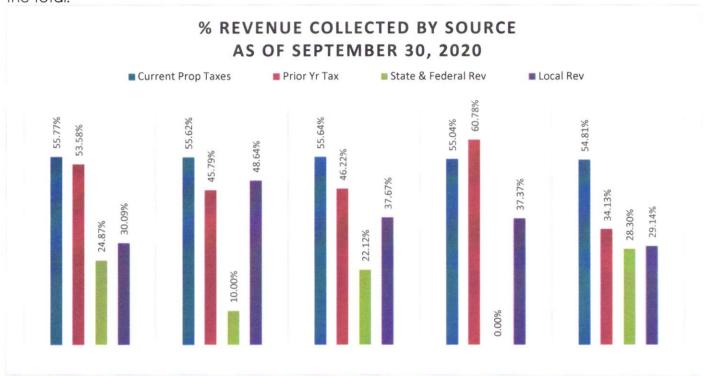
## GENERAL FUND Financial Report September 2020

#### **REVENUES**

Overall tax revenue is trending well compared to historical collection rates. Total tax collections for the month were \$251.7K with current property taxes accounting for \$224.7K of the total



As of September month-end, the YTD total tax collections were \$13,009,949 or 55.74% of the fiscal year total compared to 55.57% as of September 2019 and 55.65% as of September 2018. State revenue is comparable to prior years at this same time. A State grant totaling \$6,642 was received to support the additional costs to process absentee ballots. Local revenues remain consistent to prior years with \$200.3K or 30% of the fiscal year collected year-to-date. A portion of these strong revenues can be attributed to the Conveyance Tax \$54.6K or 49.6% of the fiscal year. Interest income totaled \$1.5K compared to \$13.6K in the prior year due to the switch from Citizens to Webster Bank. Total revenues collected came in at 54.07% of budget versus 54.04% for September 2019 and 54.28% for September 2018 month end.

#### **EXPENDITURES**

Expenditures for the month of September totaled \$1,783,068 bringing spending YTD to \$6,844,619 or 27.76% of budget. Selectmen's budget expenditures made up \$1,217,028 of the total. As of September month-end, the Selectmen's budget spending YTD is \$5,484,499 or 36.47% of budget compared to 36.30% as of September 2019 and 31.64% at September 2018 month end. Payroll accounted for \$243.4K of the monthly spending and debt service payments totaled \$431.3K in September. The annual pension distribution of \$417,976 will be recorded in October 2020 versus July in the prior fiscal year.

Included on the next page is a running list of the various budget lines where we are forecasting opportunities/savings or risks/overruns. We will update it as conditions become apparent.

# **GENERAL FUND** FY 2020-2021 - IDENTIFIED OPPORTUNITIES/SAVINGS & RISKS/OVERRUNS As of 9/30/2020

## Opportunities/savings

Miscellaneous Income

\$23.1K R4 FY18-19 Surplus Distribution

# Risks/overruns

Interest Income

\$48K +/- Transferred Banks (Citizens to Webster)

# TOWN OF ESSEX September 2020 YTD Revenue Financials

|                                      | Fiscal Year |                |               |             |
|--------------------------------------|-------------|----------------|---------------|-------------|
|                                      | 2020-2021   | Revenue YTD as | Balance to be | % Collected |
|                                      | Budget      | of 9/30/20     | Collected     | YTD         |
| TAX COLLECTION                       |             |                |               |             |
| Property Taxes                       | 23,138,508  | 12,905,388     | 10,233,120    | 55.77%      |
| Prior Years (Delinquent) Prop. Taxes | 150,000     | 80,363         | 69,637        | 53.58%      |
| Interest and Lien Fees               | 50,000      | 24,198         | 25,802        | 48.40%      |
| TOTAL TAX COLLECTION                 | 23,338,508  | 13,009,949     | 10,328,559    | 55.74%      |
|                                      |             |                |               |             |
| STATE & FEDERAL AGENCIES             |             |                |               |             |
| Veterans Tax Relief                  | 3,962       | 0              | 3,962         | 0.00%       |
| Access Line Tax Share                | 25,000      | 0              | 25,000        | 0.00%       |
| State Education Grants               | 103,926     | 0              | 103,926       | 0.00%       |
| Town Aid Road Fund Grant             | 214,767     | 107,867        | 106,900       | 50.23%      |
| LoCIP                                | 40,493      | 0              | 40,493        | 0.00%       |
| Circuit Court Fines                  | 4,000       | 155            | 3,845         | 3.88%       |
| Grants in Lieu of Taxes              | 10,393      | 0              | 10,393        | 0.00%       |
| Municipal Grant in Aid               | 74,547      | 0              | 74,547        | 0.00%       |
| Miscellaneous State and Federal      | 3,348       | 11,462         | (8,114)       | 342.35%     |
| TOTAL STATE & FEDERAL AGENCIES       | 480,436     | 119,484        | 360,952       | 24.87%      |
| LOCAL REVENUES                       |             |                |               |             |
| Interest on Temporary Funds          | 85,000      | 1,549          | 83,451        | 1.82%       |
| Miscellaneous Permits                | 3,500       | 1,233          | 2,267         | 35.23%      |
| Transfer Station Fees                | 80,000      | 10,017         | 69,983        | 12.52%      |
| Building Permits                     | 125,000     | 35,960         | 89,040        | 28.77%      |
| Zoning Permits                       | 7,100       | 683            | 6,417         | 9.62%       |
| Zoning Board of Appeals              | 2,160       | 200            | 1,960         | 9.26%       |
| Planning Commission                  | 2,500       | 0              | 2,500         | 0.00%       |
| Conveyance Tax                       | 110,000     | 54,606         | 55,394        | 49.64%      |
| Park & Recreation Fees               | 4,500       | 0              | 4,500         | 0.00%       |
| Miscellaneous Receipts               | 25,000      | 27,976         | (2,976)       | 111.90%     |
| Town Clerk Fees                      | 115,000     | 40,624         | 74,376        | 35.33%      |
| Inland Wetlands Permits              | 1,440       | 360            | 1,080         | 25.00%      |
| MIRA Fees                            | 62,000      | 24,898         | 37,102        | 40.16%      |
| Health Department Fees               | 7,500       | 2,225          | 5,275         | 29.67%      |
| Local PILOT                          | 35,000      | 0              | 35,000        | 100.00%     |
| TOTAL LOCAL REVENUES                 | 665,700     | 200,331        | 465,369       | 30.09%      |
| UNASSIGNED FUND DECREASE             | 168,933     | 0              | 0             |             |
| TOTAL REVENUES ALL SOURCES           | 24,653,577  | 13,329,764     | 11,154,880    | 54.07%      |
|                                      |             |                | , , ,         |             |

### Town of Essex FY2020-2021 Expenditures as of September 30, 2020

|                                       | Approved          | September YTD    | Available         |                  |
|---------------------------------------|-------------------|------------------|-------------------|------------------|
|                                       | 20-21 Budget      | Expended         | Balance           | % Used           |
| SELECTMEN'S BUDGET                    |                   |                  |                   |                  |
| Selectmen Office                      | \$ 232,388        | \$ 35,409        | \$ 196,979        | 15.24%           |
| Elections                             | 48,048            | 18,398           | 29,650            | 38.29%           |
| Assessor                              | 125,439           | 25,656           | 99,783            | 20.45%           |
| Board of Assessment Appeals           | 1,330             | 38               | 1,292             | 2.86%            |
| Tax Collector                         | 124,997           | 23,982           | 101,015           | 19.19%           |
| Finance Department                    | 218,315           | 38,725           | 179,590           | 17.74%           |
| Legal Services                        | 73,500            | 4,025            | 69,475            | 5.48%            |
| Town Clerk                            | 178,683           | 41,945           | 136,738           | 23.47%           |
| Probate Court                         | 3,460             | 1,583            | 1,877             | 45.74%           |
| Board of Finance                      | 111,000           | 238              | 110,762           | 0.21%            |
| Conservation Commission               | 13,250            | 2,084            | 11,166            | 15.73%           |
| Planning Commission                   | 64,163            | 19,155           | 45,008            | 29.85%           |
| Zoning Commission                     | 7,000             | 197              | 6,803             | 2.81%            |
| Zoning Board of Appeals               | 5,450             | 706              | 4,744             | 12.96%           |
| Building Department                   | 80,981            | 14,340           | 66,641            | 17.71%           |
| Central Services                      | 220,189           | 46,367           | 173,822           | 21.06%           |
| Park & Recreation Dept.               | 189,505           | 44,691           | 144,814           | 23.58%           |
| Inland Wetlands Comm.                 | 7,840             | 2,840            | 5,001             | 36.22%           |
| Park & Rec Comm.                      | 1,100             | 0                | 1,100             | 0.00%            |
| Enforcement Officer                   | 74,821            | 15,172           | 59,649            | 20.28%           |
| Fire Department                       | 377,076           | 191,477          | 185,599           | 50.78%           |
| Fire Marshal<br>Insurance             | 49,985<br>185,144 | 12,076<br>66,546 | 37,909<br>118,598 | 24.16%<br>35.94% |
| Resident Trooper                      | 179,020           | 00,540           | 179,020           | 0.00%            |
| Police Services                       | 407,789           | 86,216           | 321,573           | 21.14%           |
| Water                                 | 198,770           | 45,831           | 152,939           | 23.06%           |
| Harbor Patrol                         | 26,900            | 14,190           | 12,710            | 52.75%           |
| Emergency Management                  | 21,400            | 2,018            | 19,382            | 9.43%            |
| Emergency 911                         | 122,824           | 30,196           | 92,628            | 24.58%           |
| Health Department                     | 152,140           | 33,647           | 118,493           | 22.12%           |
| Visiting Nurses                       | 68,546            | 17,555           | 50,992            | 25.61%           |
| Social Services                       | 111,596           | 52,698           | 58,898            | 47.22%           |
| Transfer Station & Recycling          | 283,656           | 42,922           | 240,734           | 15.13%           |
| Land Use - Administrative             | 110,110           | 22,057           | 88,053            | 20.03%           |
| Libraries                             | 423,776           | 211,888          | 211,888           | 50.00%           |
| Highway Department                    | 930,570           | 190,524          | 740,046           | 20.47%           |
| 9-Town Transit                        | 20,415            | 20,415           | 0                 | 100.00%          |
| Tree Committee                        | 7,000             | 6,173            | 827               | 88.19%           |
| Economic Development Comm.            | 13,100            | 2,051            | 11,049            | 15.66%           |
| Public Restroom Facilities            | 18,750            | 2,840            | 15,910            | 15.15%           |
| Ambulance/EMT Services                | 23,700            | 9,264            | 14,437            | 39.09%           |
| Technology                            | 231,333           | 92,489           | 138,844           | 39.98%           |
| Notes Payable                         | 1,060,000         | 1,060,000        | 0                 | 100.00%          |
| Interest                              | 193,878           | 175,041          | 18,837            | 90.28%           |
| Employee Benefits                     | 1,066,015         | 266,873          | 799,142           | 25.03%           |
| Animal Control                        | 10,000            | 218              | 9,782             | 2.18%            |
| Capital & Non-Recurring               | 557,500           | 157,199          | 400,301           | 28.20%           |
| <b>Total Selectmen's Budget</b>       | 8,632,452         | 3,147,953        | 5,484,499         | 36.47%           |
| EDUCATION                             |                   |                  |                   |                  |
| EDUCATION  Flementary School          | E 4EE 260         | 022.500          | 4 500 600         | 47.4007          |
| Elementary School                     | 5,455,269         | 932,590          | 4,522,679         | 17.10%           |
| Reg. School Operating                 | 7,700,913         | 1,925,229        | 5,775,684         | 25.00%           |
| Reg. Supervisory District.            | 2,253,163         | 751,145          | 1,502,018         | 33.34%           |
| Reg. Bond & Interest  Total Education | 611,780           | 87,702           | 524,078           | 14.34%           |
| rotal Education                       | 16,021,125        | 3,696,666        | 12,324,459        | 23.07%           |
|                                       |                   |                  |                   |                  |
| TOTAL ESSEX EXPEND.                   | \$ 24,653,577     | \$ 6,844,619     | \$ 17,808,958     | 27.76%           |