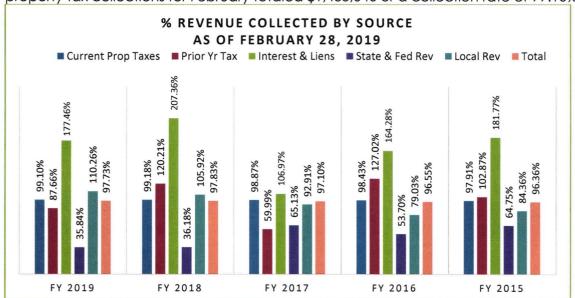
GENERAL FUND Financial Report February 2019

REVENUES

For the last several months, current property taxes were lagging the prior two fiscal years, but the chart below shows that we are now back at traditional collection rates. Current property tax collections for February totaled \$1,435,646 or a collection rate of 99.10%.



Adding the interest and liens fees and prior year tax collections of \$18.5k for the month, we finish February 2019 with YTD total tax collections of \$22,724,671 or 99.19% compared to 99.56% for February 2018 and 98.63% for February 2017. Revenue from State sources was basically unchanged from the prior month. The revenue rate of 35.8% is in line with last fiscal year and, given the remaining state revenue sources, this is likely the pattern going forward. Total local revenue advanced to 110.26% our fiscal year budget as of the end of February. This compares to 105.92% as of February 2018 and 92.91% as of February 2017. The \$60k of local revue consisted primarily of interest income, building permits, conveyance tax and regional recycling fees. Total revenues collected for the current year reached 97.73% of budget versus 97.73% for February 2018 and 97.10% at February 2017 month end.

EXPENDITURES

Expenditures for the month of February totaled \$2,170,509 bringing total spending YTD to \$16,335,255 or 67.69% of budget. Selectmen's budget expenditures YTD totaled \$5,352,149 or 66.01% as of the end of February 2019 compared to 60.37% as of February 2018 and 65.61% at February 2017 month end. Selectmen's budget spending for the month totaled \$301k. Payroll expenses accounted for \$185.4k of the total. During February, other major expenditures were the annual contribution to the ambulance association, monthly health insurance premiums, technology expenditures for scheduled desktop computer replacements and public works expenditures of \$10k for ongoing tree work and \$6k related to winter storms. We will be looking into the purchase of our streetlights from Eversource, If purchased, the monthly usage rate would be lower and the savings would finance the purchase (a no-interest loan from Eversource).

Region 4 has supplied an updated year-to-date report through February 28, 2019. Several areas are anticipating surpluses which results in a forecasted surplus of \$267k.

I have included a summary of the various items that are anticipated to have a positive or negative on our FY 2018-2019 year end results. We will continue to track these items as we progress through the year.

Town of Essex Budget Year 2018-2019 Areas of focus for potential concerns and opportunities

Potential Concerns

<u>Budget</u>	Amount	Basis
Park & Rec	(\$5,000)	Erosion issue at Comstock Filed
Transfer Station	(\$3,000)	Tipping Fee incease of \$9.35/ton
Legal Services	(\$10k - \$15k)	Evans Lane - road ownership dispute
ECS grant	(\$5,000)	reduction due to prior year SPED adj

Opportunities

<u>Budget</u>	Amount	Basis
Conveyance tax	\$57,000	ownership transfer of Essex Meadows
Interest Income	\$30,000	rising interest rates
Miscellaneous Income	\$55,000	R4 surplus, CIRMA distribution, PILOT, café
Selectmen	\$45,000	Elected payroll line savings

Impact to FY net budget (deficit)/surplus

 budgeted deficit 	(\$109,838)
2) budget amend/ tree work	(\$25,000)
3) budget amend / EOC proj.	(\$7,500)

TOWN OF ESSEX February 2019 YTD Revenue Financials

	Fiscal Year			
	2018-2019	Revenue YTD	Balance to be	% Collected
	Budget	as of 2/28/19	Collected	YTD
TAX COLLECTION				_
Property Taxes	22,709,318	22,504,443	204,875	99.10%
Prior Years (Delinquent) Prop. Taxes	150,000	131,497	18,503	87.66%
Interest and Lien Fees	50,000	88,732	(38,732)	177.46%
TOTAL TAX COLLECTION	22,909,318	22,724,671	184,647	99.19%
				·
STATE & FEDERAL AGENCIES				
Veterans Tax Relief	3,962	3,086	876	77.89%
Access Line Tax Share	25,000	-	25,000	0.00%
State Education Grants	105,065	52,532	52,533	50.00%
Town Aid Road Fund Grant	214,693	107,258	107,435	49.96%
LoCIP	47,242	-	47,242	0.00%
Circuit Court Fines	4,000	1,753	2,248	43.81%
Grants in Lieu of Taxes	10,393	10,393	_	100.00%
Municipal Grant in Aid	74,547	19	74,547	0.00%
Miscellaneous State and Federal	3,500	_	3,500	0.00%
TOTAL STATE & FEDERAL AGENCIES	488,402	175,022	313,380	35.84%
LOCAL REVENUES				
Interest on Temporary Funds	55,000	110,826	(55,826)	201.50%
Miscellaneous Permits	3,500	2,924	576	83.54%
Transfer Station Fees	80,000	66,275	13,725	82.84%
Building Permits	125,000	144,510	(19,510)	115.61%
Zoning Permits	7,100	7,118	(18)	100.25%
Zoning Board of Appeals	2,160	700	1,460	32.41%
Planning Commission	2,500	=	2,500	0.00%
Conveyance Tax	110,000	154,620	(44,620)	140.56%
Park & Recreation Fees	4,500	920	3,580	20.44%
Miscellaneous Receipts	15,000	48,398	(33,398)	322.66%
Town Clerk Fees	115,000	64,207	50,793	55.83%
Inland Wetlands Permits	1,440	960	480	66.67%
MIRA Fees	62,000	44,666	17,334	72.04%
Health Department Fees	7,500	5,175	2,325	69.00%
TOTAL LOCAL REVENUES	590,700	651,298	(60,598)	110.26%
UNASSIGNED FUND DECREASE	109,838	- %	-	
TOTAL REVENUES ALL SOURCES	24,098,258	23,550,991	437,429	97.73%

Town of Essex FY 2018-2019 Expenditures as of February 28, 2019

SELECTMEN'S BUDGET

Elections 45,471 34,680 10,791 7 Assessor 119,585 78,612 40,973 6	sed 6.40% 6.27% 5.74%
Selectmen Office \$ 215,144 \$ 99,828 \$ 115,316.17 4 Elections 45,471 34,680 10,791 7 Assessor 119,585 78,612 40,973 6	6.27%
Elections 45,471 34,680 10,791 7 Assessor 119,585 78,612 40,973 6	6.27%
	5 7/10/
Board of Assessment 1 430 - 1 430	J. 14 /0
- 1,400	0.00%
Tax Collector 115,444 72,404 43,040 6.	2.72%
Finance Department 183,618 118,410 65,208 6	4.49%
Legal Services 74,000 27,211 46,789 3	6.77%
Town Clerk 169,863 113,846 56,017 6	7.02%
Probate Court 3,460 1,730 1,730 5	0.00%
Board of Finance 110,500 33,541 76,959 3	0.35%
Conservation Commission 12,900 4,492 8,408 3	4.82%
Planning Commission 63,590 46,585 17,005 7	3.26%
Zoning Commission 7,110 6,097 1,013 8	5.75%
Zoning Board of Appeals 5,450 1,544 3,906 2	8.33%
Building Department 77,108 48,951 28,157 6	3.48%
Central Services 219,178 144,018 75,160 6	5.71%
Park & Recreation Dept. 184,619 100,626 83,993 5	4.50%
Inland Wetlands Comm. 6,340 4,257 2,083 6	7.14%
Park & Rec Comm. 1,100 171 929 1	5.51%
Enforcement Officer 70,901 44,813 26,088 6	3.20%
Fire Department 357,473 344,650 12,823 9	6.41%
Fire Marshal 48,667 38,710 9,957 7	9.54%
Insurance 191,914 124,089 67,825 6-	4.66%
Resident Trooper 189,857 2,485 187,372	1.31%
Police Services 382,144 237,786 144,358 6	2.22%
Water 174,299 100,908 73,391 5	7.89%
Harbor Patrol 25,486 11,430 14,056 4	4.85%
Emergency Management 21,400 9,974 11,426 4	6.61%
Emergency 911 118,919 89,346 29,573 7	5.13%
Health Department 114,691 69,426 45,265 6	0.53%
AND THE	6.64%
Social Services 107,305 93,970 13,335 8	7.57%
Transfer Station & Recycling 274,339 161,246 113,093 5	8.78%
WPCA 2,600 734 1,866 2	8.24%
Land Use - Administrative 102,127 62,879 39,248 6	1.57%
Libraries 404,347 303,260 101,087 75	5.00%
	8.99%
	0.00%
	6.64%
	2.08%
	2.59%
	6.03%
	7.93%
	2.07%

Town of Essex FY 2018-2019 Expenditures as of February 28, 2019

SELECTMEN'S BUDGET (CONTINUED)

	Approved 18-19 Budget	Feb YTD Expended	Available Balance	% Used
Notes Payable	730,000	730,000	-	100.00%
Interest	330,151	288,731	41,420	87.45%
Employee Benefits	1,046,273	741,724	304,549	70.89%
Animal Control	10,000	=	10,000	0.00%
Capital & Non-Recurring	477,500	89,050	388,450	18.65%
Total Selectmen's Budget	8,108,503	5,352,149	2,756,354	66.01%

EDUCATION

	Approved 18-19 Budget	Feb YTD Expended	Available Balance	% Used
Elementary School	5,392,881	3,073,942	2,318,939	57.00%
Reg. School Operating	7,914,737	5,936,049	1,978,688	75.00%
Reg. Supervisory District.	1,979,339	1,476,117	503,222	74.58%
Reg. Bond & Interest	735,298	496,997	238,301	67.59%
Total Education	16,022,255	10,983,105	5,039,150	68.55%
TOTAL ESSEX EXPEND.	\$ 24,130,758	\$ 16,335,255	\$ 7,795,503	67.69%